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*Newsletter May 2017*

## DoKaSch wins “Deutsche Post DHL Group Supplier Award 2017”

- Award for outstanding achievements in category “New Breakthrough Ideas and Approaches”
- DoKaSch proactively translates technological advancements into Deutsche Post DHL Group, leading to considerable cost reductions
- Contribution to Deutsche Post DHL Group’s Strategy 2020



**On Monday, May 15, 2017**, Deutsche Post DHL Group presented the Supplier Award 2017 in the category “New Breakthrough Ideas and Approaches” to DoKaSch at the DHL Innovation Center near Bonn. The key supplier for the world’s leading logistics group was selected from among 90 applications submitted from around the world.

**Deutsche Post DHL  
Group**

The Deutsche Post DHL Group Supplier Award was established in 2016 and is presented in the categories “Sustainability,” “Overall operating costs,” “New Breakthrough Ideas and Approaches” and “Quality.” The goal is to intensify cooperation with suppliers while measuring their contribution to Deutsche Post DHL Group’s “Strategy 2020 – Focus, Connect, Grow” program.

“Procurement makes a key contribution to achieving the company’s financial targets and, thanks to its sustainable approach, also supports the recently announced climate protection goal of offering emissions-free logistics services by 2050. The Deutsche Post DHL Group Supplier Award is an accolade for those company suppliers and service providers that particularly drive forward DPDHL strategy through their services and activities,” *explains Dr. Michael Niessen, Chief Procurement Officer at Deutsche Post DHL Group.*

In cooperation with the German Association for Supply Chain Management, Procurement and Logistics (BME), experts and managers from Deutsche Post DHL Group analyzed and

assessed the applications as part of a three-stage evaluation process based on the criteria of proactivity and impact.

### New Breakthrough Ideas and Approaches

Within the scope of a truly outstanding project, DoKaSch GmbH Aluminiumverarbeitung Air Cargo Equipment + Repair and DHL worked together to develop new containers – known as unit load devices (ULDs) – that are specially tailored to the global air freight requirements of DHL. The containers weigh up to 20 percent less than conventional equipment. Simultaneously, DoKaSch has developed, tested and manufactured innovative pallet extenders (wings) that increase loading platform sizes for even safer pallet transport. Furthermore, DoKaSch has designed a new concept for protecting ULDs against detrimental environmental factors and minimizing the risk of moisture damage. The development work was performed at no cost to DHL – proof positive of the company's exemplary customer orientation.



“As a supplier, it is a constant challenge and very important to achieve the objectives of Deutsche Post DHL Group as the world's biggest logistic companies. Because of this DoKaSch gains the possibility to contribute on the implementation of future-oriented innovations. Of course, the managing directors and also the employees are proud of the award.” Says *Peter Kaminski, Managing Director of DoKaSch.*

“The Supplier Award is an expression of Deutsche Post DHL Group's special appreciation for its strategic suppliers. The impressive concepts submitted underscore how important and helpful it is to establish relationships with our suppliers on the basis of partnership. After all, each and every innovation and improvement at product and process-level helps us to meet our quality goals – and ultimately benefits our customers,” Says *Dr. Michael Niessen, Chief Procurement Officer at Deutsche Post DHL Group, congratulating the winning suppliers.*

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